Adecco

Full Year & Q4 2005 Results

March 3, 2006

Disclaimer

Forward-looking statements

Information in this release may involve guidance, expectations, beliefs, plans, intentions or strategies regarding the future. These forward-looking statements involve risks and uncertainties. All forward-looking statements included in this release are based on information available to Adecco S.A. (the "company") as of the date of this release, and we assume no duty to update any such forward-looking statements. Factors that could affect the company's forward-looking statements include, among other things: global GDP trends and the demand for temporary work; changes in regulation of temporary work; intense competition in the markets in which the company competes; changes in the company's ability to attract and retain qualified temporary personnel; the resolution of US state unemployment tax reviews; the resolution of a French anti-trust investigation; the resolution of the US class action litigation; and any adverse developments in existing commercial relationships, disputes or legal proceedings.

The forward-looking statements in this release are not guarantees of future performance and actual results could differ materially from our current expectations. Numerous factors could cause or contribute to such differences. Please refer to the company's most recent Annual Report on Form 20-F and other reports filed with or submitted to the United States Securities and Exchange Commission from time to time, for a further discussion of the factors and risks associated with our business.



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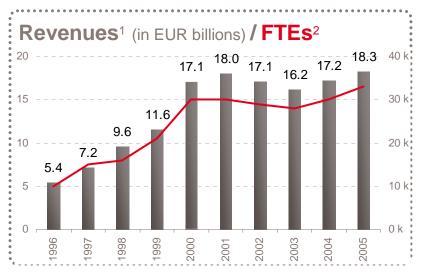
Klaus J. Jacobs, Chairman & Group CEO

Today's Agenda

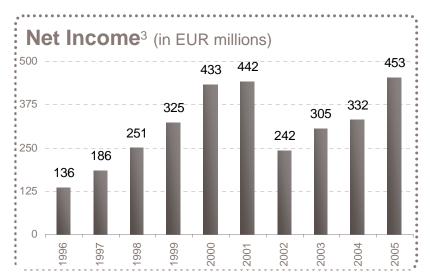
10 Years Adecco	Klaus J. Jacobs
Financial Review	Jim Fredholm
Strategy & New Organization	Klaus J. Jacobs
Outlook	Klaus J. Jacobs



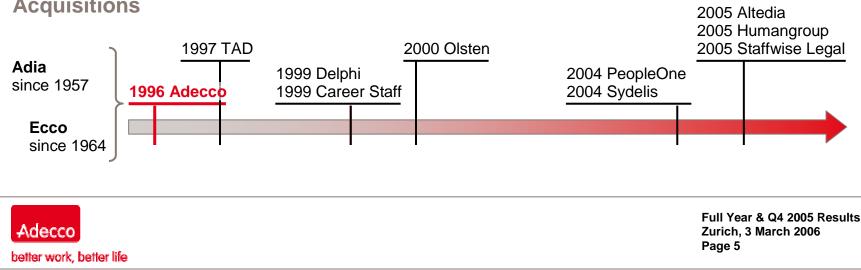
10 Years Adecco



1: 1996 pro forma figures, as if the merger of Adia and Ecco had occurred at the beginning of the year. 2: FTEs Full Time Employees



3:1996-2001 Net income before amortization of goodwill



Acquisitions

Adecco

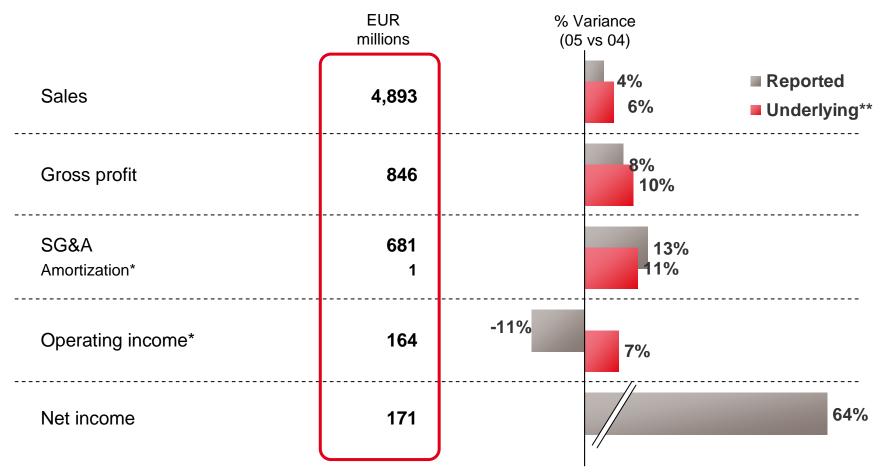
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Financial Review

Jim Fredholm, Group CFO

Q4 2005 Results Summary



* Amortization of intangibles of EUR 1 million for Q4 2005 compares to Q4 2004 of EUR 0 million

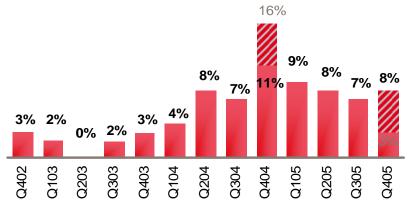
* Underlying is a non-US GAAP measure and is presented for comparison on a like for like basis. It is in constant currency excluding acquisitions Humangroup and Altedia, 14th week in Q4 2004, changes in estimates for French payroll provision (less reduction in 2005 versus 2004 of EUR 40 million for the full year and EUR 26 million for the fourth quarter) and costs associated with the financial reporting delay of EUR 83 million in 2004 (EUR 2 million in Q4 2004).

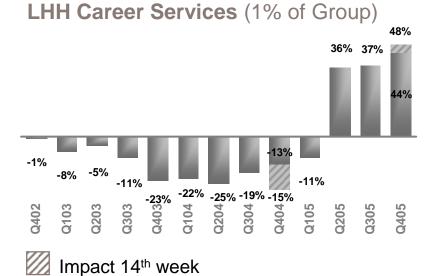
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Revenue Growth

in constant currency

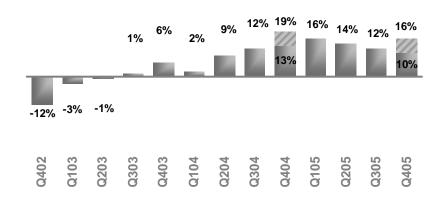
GROUP





Adecco Staffing (88% of Group) 16% 11% 8% 8% 7% 7% 6% 6% 5% 5% 3% 3% 0% 2% Q402 Q103 Q404 Q105 Q205 Q305 Q405 Q203 Q303 Q403 Q104 Q204 Q304

Ajilon Professional (11% of Group)



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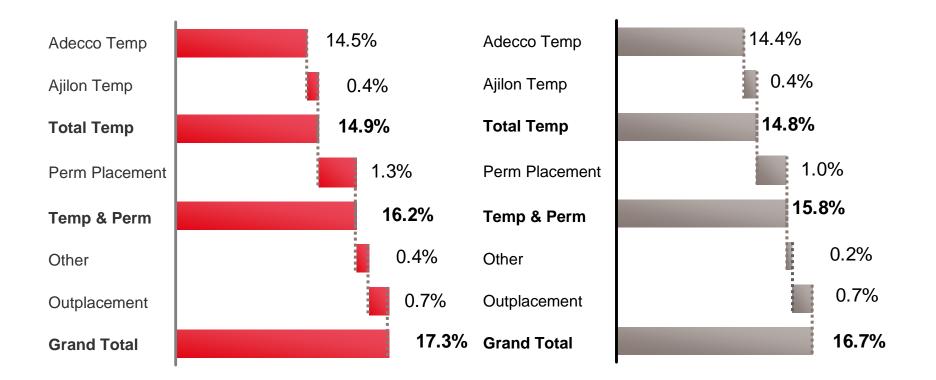
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Gross Margin Drivers

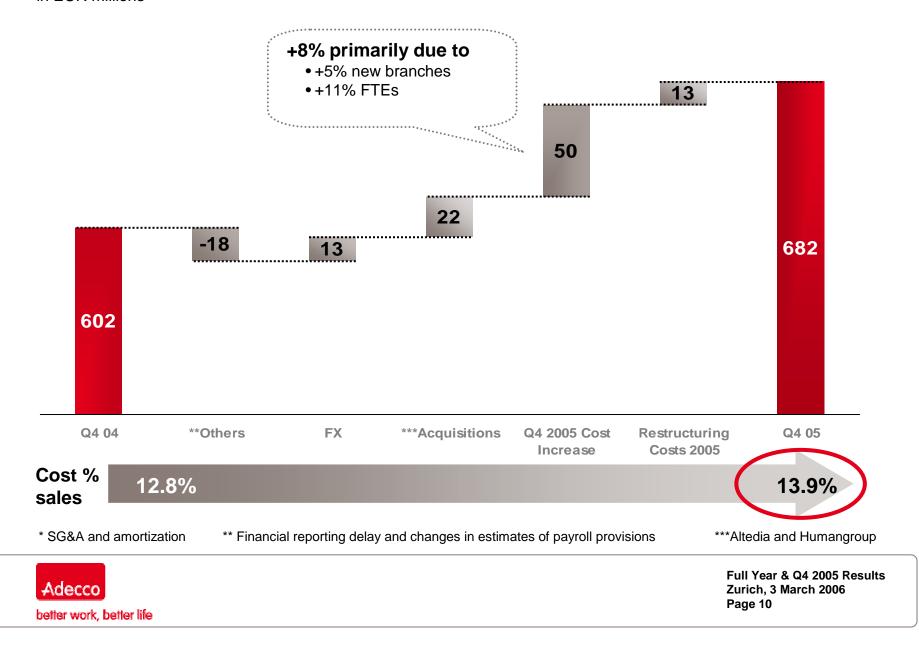
Q4 2005

Q4 2004





Q4 Cost Base Movement *



Mixed Performance in Adecco France (Q4 2005)

- **Revenue growth below market:** 1% underlying revenue decline
 - Lower demand in the automotive and electronic & electrical component sector
 - Focus on profitability
- + Underlying gross margin up slightly driven by perm placement
- Approx. 5% underlying operating profit decline due to higher costs
- → Actions to close gap to market in 2006:
 - → Investments in permanent placement and sales force should render return
 - → Cost control plan in place
 - → Selective specialty and professional branch openings

Profit turnaround in Adecco North America (Q4 2005)

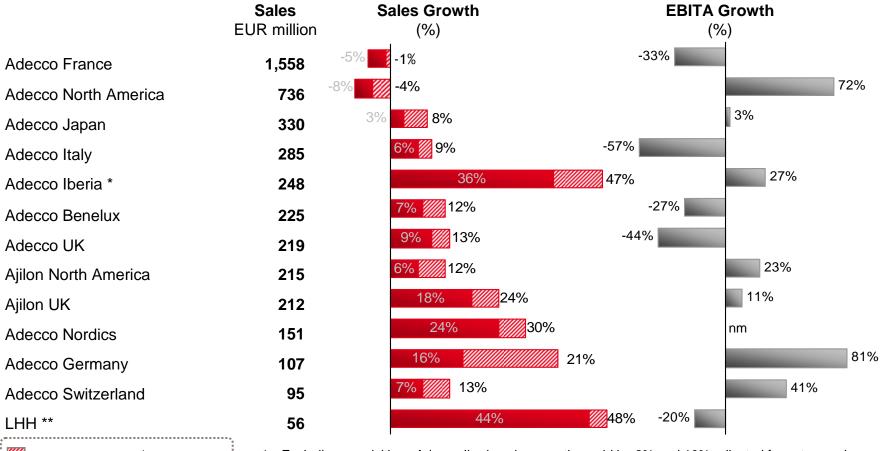
- 4% underlying revenue decline due to business divestments earlier in the year
- + **Gross margin improvement of 160 bps** at constant currency due to focus on higher bill rates and lower workers compensation
- + SG&A down 12% at constant currency: lower bad debt provisions, continued reduction in discretionary costs
- + Operating income margin at 4.4% up 210 bps
- → Adecco to return to profitable revenues growth



Sales and EBITA Growth at Major Business Units

in constant currency

Q4 2005 vs Q4 2004



Adjusted for 14th week in 2004 for comparability

Excluding acquisitions Adecco Iberia sales growth would be 2% and 10% adjusted for extra week in 2004.

** Excluding acquisitions LHH sales growth would be -15% and -13% adjusted for extra week in 2004



Q4 & FY 2005 Results in Detail

in EUR millions

	Q4				Full Yea	r	
		Variance %		2005	2004	Variance %	
2005	2004	EUR	Constant	2005	2004	EUR	Constant
4,893	4,691	4%	3%	18,303	17,239	6%	6%
(4,047)	(3,906)		_	(15,217)	(14,365)		
846	785	8%	6%	3,086	2,874	7%	8%
17.3%	16.7%			16.9%	16.7%		
(681)	(602)			(2,469)	(2,343)		
(1)	0		-	(3)	(1)		
164	183	-11%	-12%	614	530	16%	16%
3.3%	3.9%			3.4%	3.1%		
33	(15)			(9)	(54)		
(1)	0			(2)	0		
(25)	(63)		-	(150)	(174)		
171	105	64%		453	302	50%	
-	-			-	30		
171	105	64%	•	453	332	37%	
3.5%	2.2%		-	2.5%	1.9%		
	(4,047) 846 17.3% (681) (1) 164 3.3% 33 (1) (25) 171 - 171	2005 2004 4,893 4,691 (4,047) (3,906) 846 785 17.3% 16.7% (681) (602) (1) 0 164 183 3.3% 3.9% 33 (15) (1) 0 (25) (63) 171 105 - - 171 105	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	2005 2004 Variance % EUR Constant 4,893 4,691 4% 3% $(4,047)$ $(3,906)$ 4% 3% $(4,047)$ $(3,906)$ 4% 6% 17.3% 16.7% 6% 6% (17.3%) 16.7% 4% 6% (11) 0 -11% -12% (11) 0 -11% -12% 3.3% 3.9% -11% -12% 3.3% 3.9% -11% -12% (25) (63) - - 171 105 64% -	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$

Balance Sheet

	December 31,	January 2,
	2005	2005
Assets		
Cash and short-term investments	848	1,203
Trade accounts receivable, net	3,659	3,149
Other current assets	298	260
Property, equipment and leasehold improvements, net	240	261
Other assets	312	364
Goodwill and intangibles, net	1,482	1,204
Total assets	6,839	6,441
Liabilities and shareholders' equity		
Accounts payable and accrued expenses	3,287	3,025
Short- and long-term debt	1,272	1,502
Other liabilities	143	139
Minority interests	20	2
Shareholders' equity	2,117	1,773
Total liabilities and shareholders' equity	6,839	6,441
	10.1	
Net Debt (1)	424	299

(1) Net debt is a non-US GAAP measure and comprises short-term and long-term debt less cash and cash equivalents and short-term investments.

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Cash-flow Statements

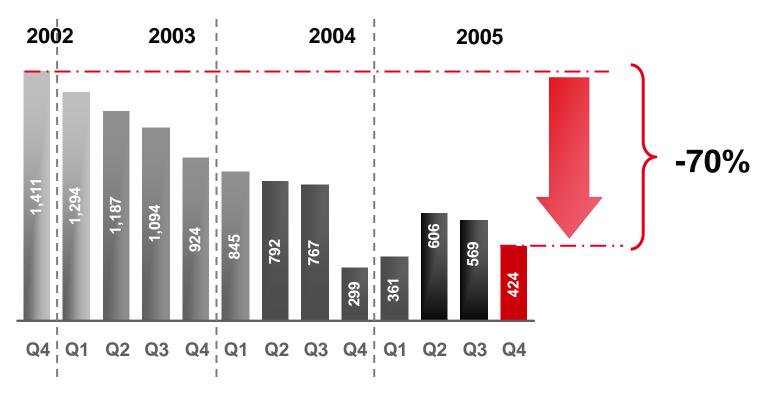
	Twelve months ended	
	2005	2004
Net income	453	332
Income from discontinued operations	-	(30)
Depreciation and amortisation	109	120
Other charges	21	56
Changes in operating assets and liabilities, net of acquisitions:	-	-
Trade accounts receivable	(357)	(281)
Accounts payable and accrued expenses	80	318
Other assets and liabilities	(8)	27
Cash flows from operating activities of continuing operations	298	542
Cash flows from / (used in) investing activities of continuing operations	(241)	113
Cash flows used in financing activities of continuing operations	(478)	(407)
Net proceeds from the sale of discontinued operations	-	64
Effect of exchange rate changes on cash	10	2
Net increase / (decrease) in cash and cash equivalents	(411)	314



Financial Strength

Net debt in EUR millions*

Significant net debt reduction since Q4 2002 – minus 70%



Includes off balance sheet debt (In EUR; 2002 Q4:59m; 2003 Q1:37m Q2:36m Q3:36m Q4:36m; 2004 Q1:37m; from Q2 2004 to Q1 2005 there is no off balance sheet debt due to the cancellation of the external financing of the securitization agreement; Q2 2005: 14m; Q3 2005: 1 m – both relating to Humangroup sale of receivables)

Prior periods have been changed due to the reclassification effect of the discontinued operations of the jobpilot group.



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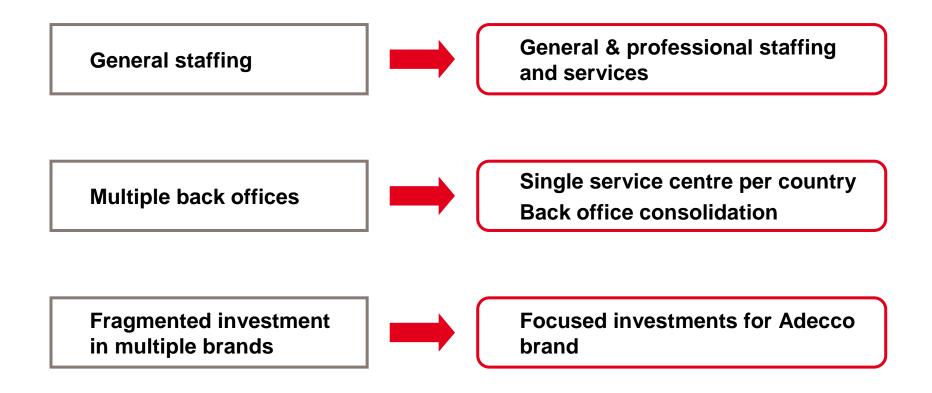
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Strategy & New Organization

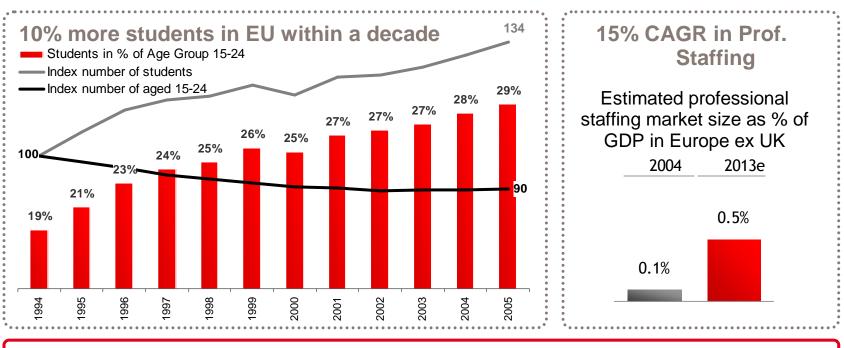
Klaus J. Jacobs, Chairman & Group CEO

New Adecco





Long-term Market Growth Drivers – More Young Professionals

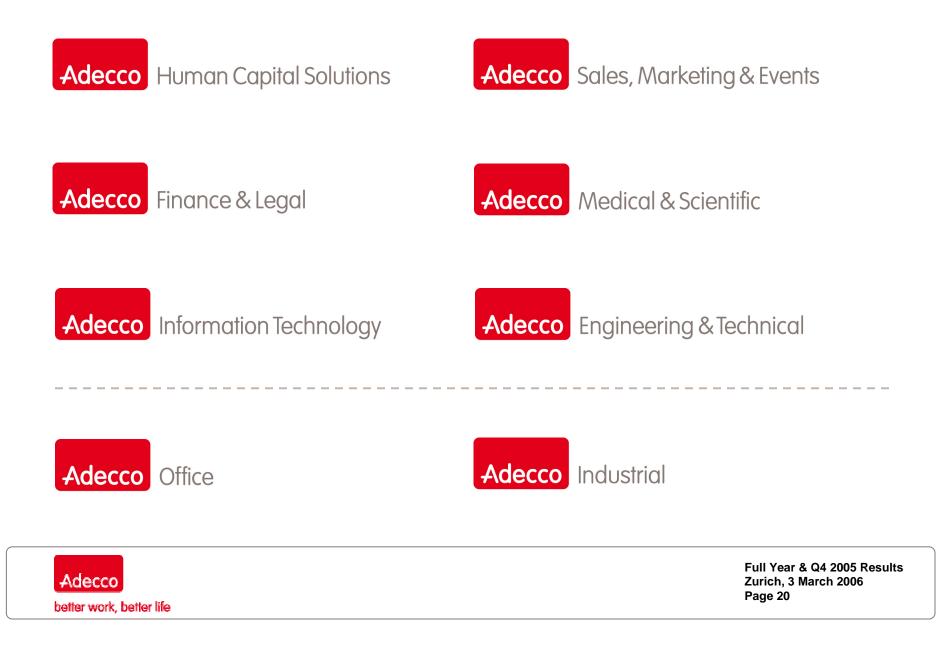


- Growing rate of highly educated young professionals but decline of 15 to 24 year olds
- Changing profile of young professionals
 - flexible, short-time oriented, open-minded
 - work-life balance oriented
 - global employment market
- ➔ Professional staffing helps associates to fulfill their needs

Source: Eurostat

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Business Lines



New Adecco – Organizational Structure

Board of Directors

Chairman: Klaus J. Jacobs Vice Chairman: Jürgen Dormann

Corporate Secretary	1
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Compliance Officer
Tundé Johnson

Hans R. Brütsch

Internal Audit / SOX

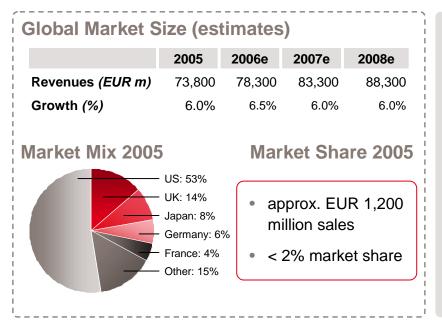
Thomas Reuter

		Chief Executive Officer	Joint Legal Counse	əl
		Klaus J. Jacobs	Hans R. Brütsch, T	undé Johnson
Global Busines	s Lines	Geographies	Global Function	ons
Human Capital Ekkehard Kuppe		US/Canada Ray Roe	Chief Financia Jim Fredholm	l Officer
Finance & Lega Jim Fredholm	I	UK/Ireland Peter Searle	Chief Marketing & Busine Development Officer	
Information Teo Jean Manuel Bu	••	Iberia Enrique Sanchez		
Engineering & Technical Jean Manuel Bullukian		France Gilles Quinnez	Jean Manuel B Chief HR Offic	
Medical & Scientific Thomas Flatt		Italy/Switzerland Sergio Picarelli	Thomas Flatt	
Sales, Marketing & Events Jan Pieter Gommers		Germany (COO) Uwe Beyer		
		Benelux Mark de Smedt		
		Nordics Per-Arne Gulbrandsen		
Emerging Mark	ets	Japan/Australia/NZ Mark du Ree		
Latam	Russia, Eastern	· /	South East Asia	Greater China
Herve Pollet	Frederico Vione	Ajit Isaac	Philippe Capsie	Gilles Tanneur



Jean Manuel Bullukian

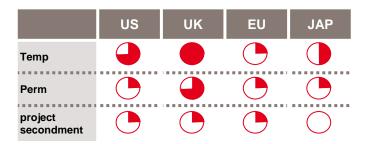
Adecco Information Technology



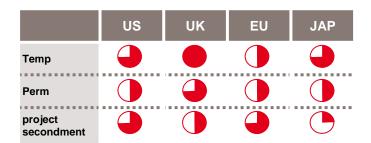
Strategic Priorities

- Focus on key geographies Japan, France, UK, North America and off / nearshore
- Focus on skill shortages, e.g. legacy technologies, data network specialists, open source specialists, BPM/SOA engineers
- Grow portfolio from staffing to permanent placement and 'project secondment'
- Develop near & offshore basic services
- Leverage on Adecco's market position in general staffing

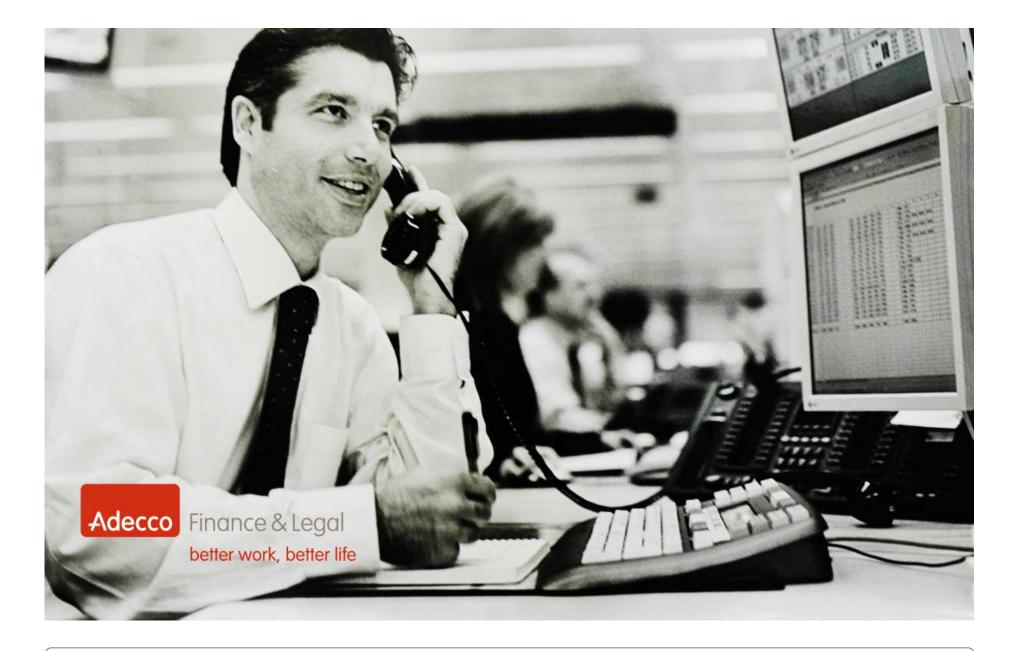
Where are we today?



Where do we want to be in 3 years?

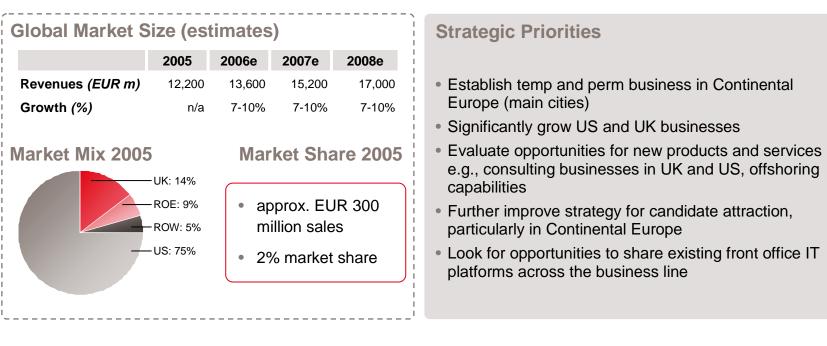


Adecco Information Technology better work, better life

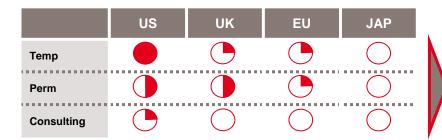


Jim Fredholm

Adecco Finance & Legal



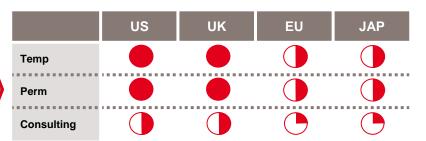
Where are we today?

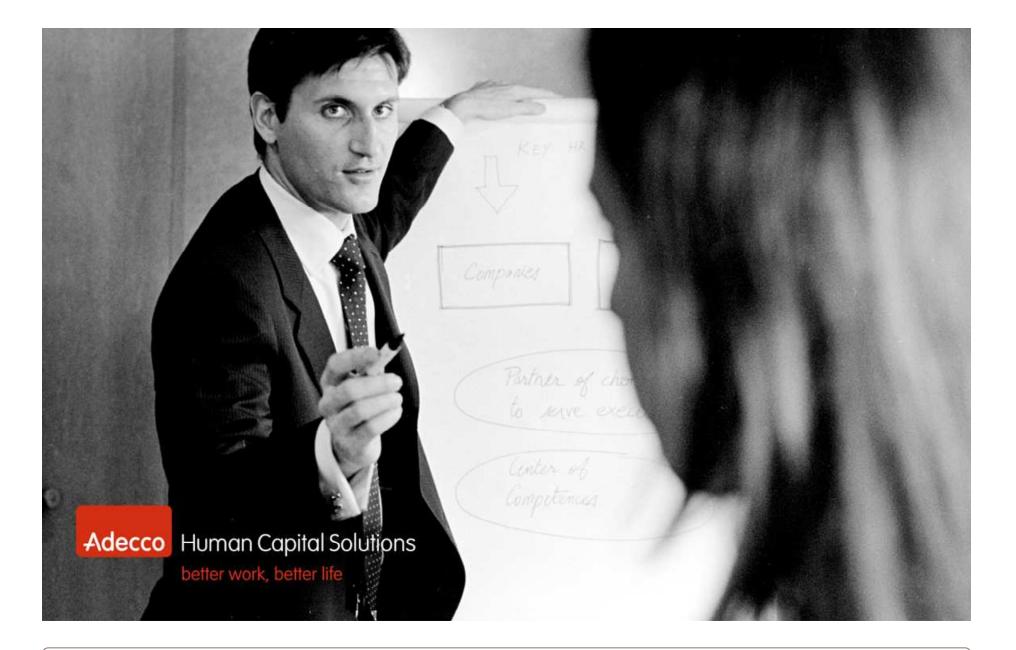


Adecco Finance & Legal

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Where do we want to be in 3 years?



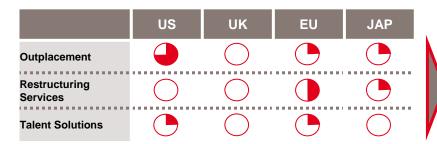


Ekkehard Kuppel

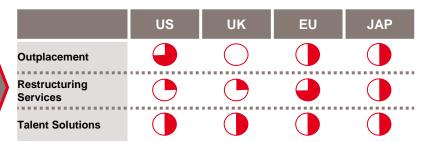
Adecco Human Capital Solutions



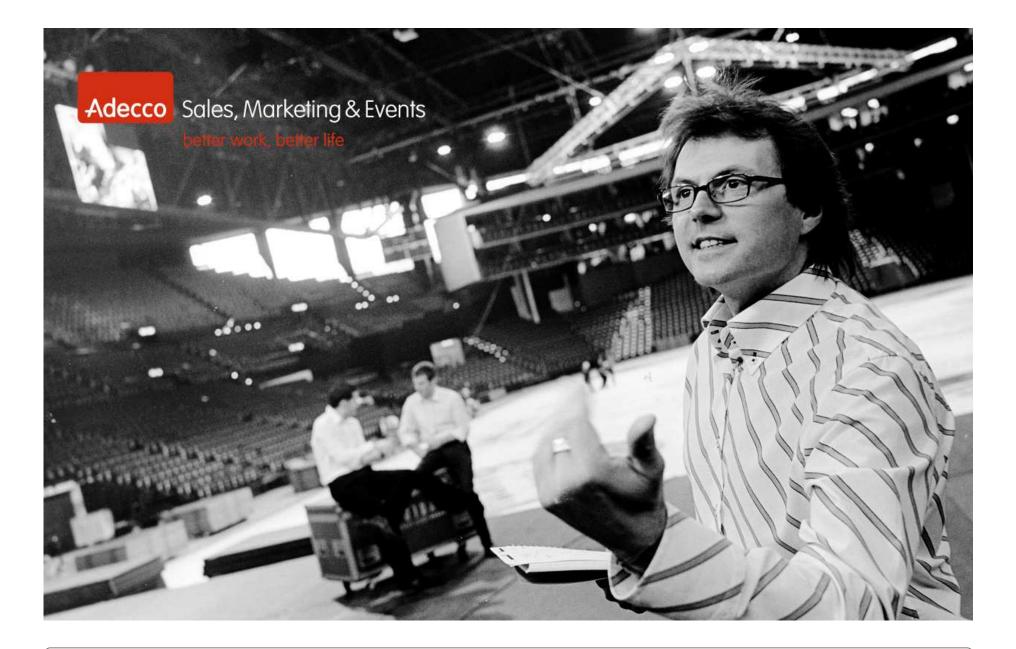
Where are we today?



Where do we want to be in 3 years?

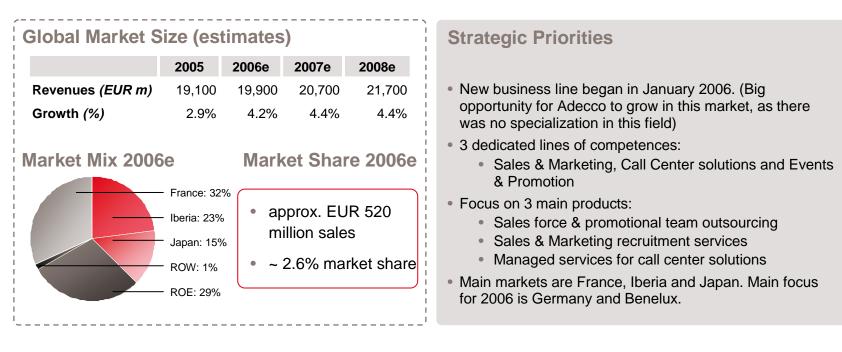


Adecco Human Capital Solutions better work, better life

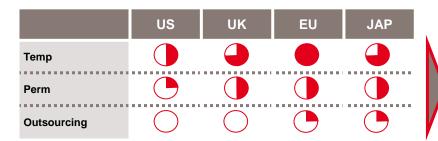


Jan Pieter Gommers

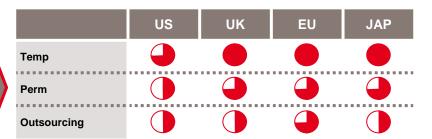
Adecco Sales, Marketing & Events



Where are we today?



Where do we want to be in 3 years?

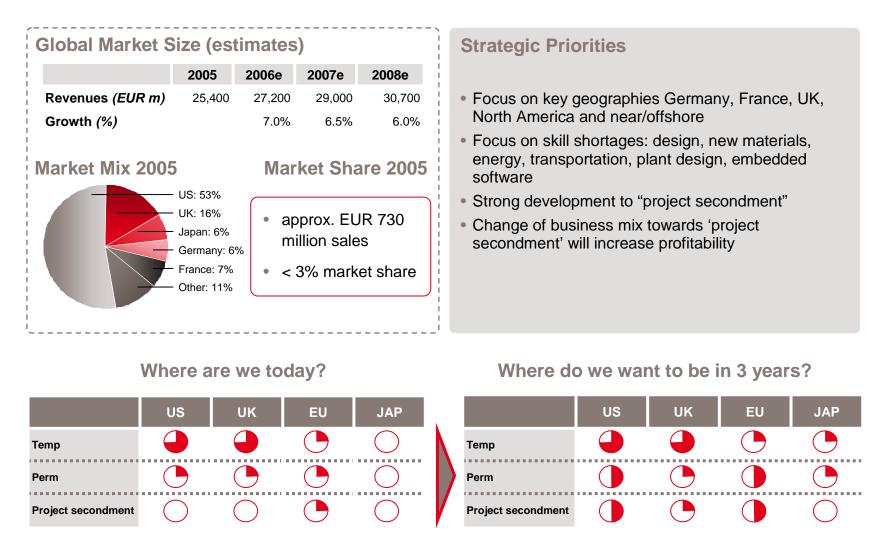


Adecco Sales, Marketing & Events better work, better life



Jean Manuel Bullukian

Adecco Engineering & Technical

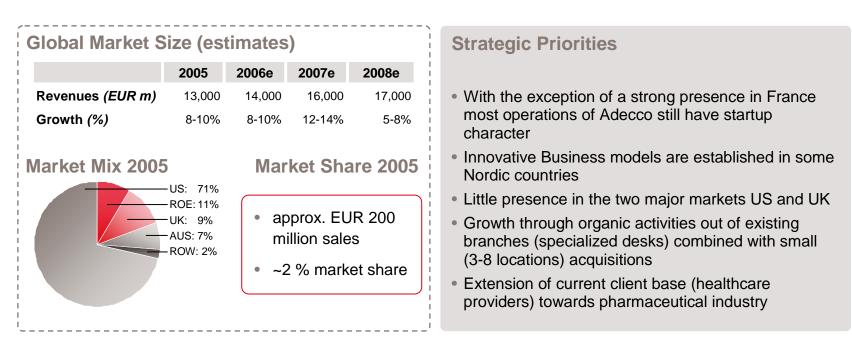


Adecco Engineering & Technical better work, better life



Thomas Flatt

Adecco Medical & Scientific



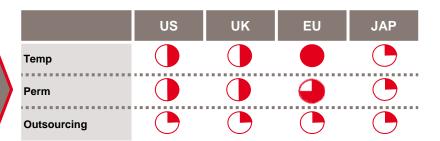
Where are we today?

	US	UK	EU	JAP
Тетр				\bigcirc
Perm				\bigcirc
Outsourcing	\bigcirc	\bigcirc		

Adecco Medical & Scientific

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Where do we want to be in 3 years?



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Full Year & Q4 2005 Results

March 3, 2006

Outlook Klaus J. Jacobs, Group CEO & Chairman

How to Create Value - Long-term Targets

	Until 2009
Revenue growth	7-9% p.a.
EBITA margin	> 5%



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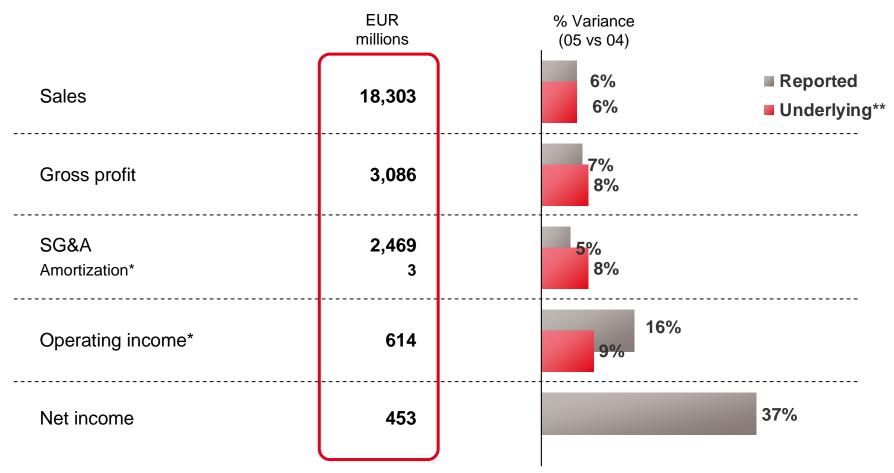
Thank You

Q&A Session

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Appendix

Full Year Results Summary

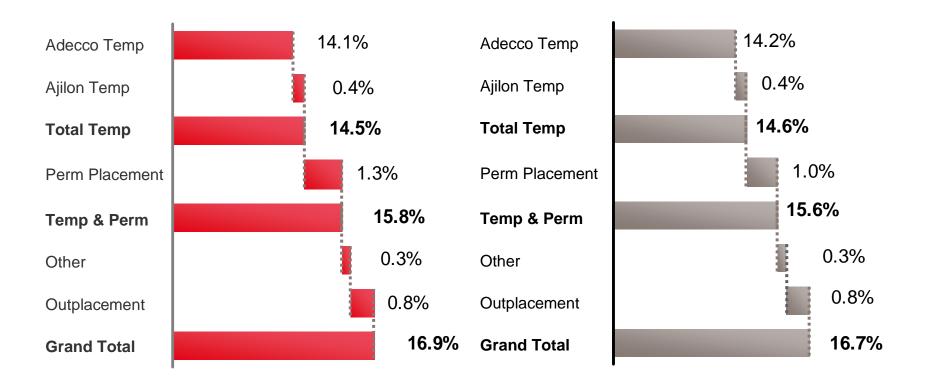


Amortization of intangibles of EUR 3 million for FY 2005 compares to FY 2004 of EUR 1 million

^{**} Underlying is a non-US GAAP measure and is presented for comparison on a like for like basis. It is in constant currency excluding acquisitions Humangroup and Altedia, 14th week in Q4 2004, changes in estimates for French payroll provision (less reduction in 2005 versus 2004 of EUR 40 million for the full year and EUR 26 million for the fourth quarter) and costs associated with the financial reporting delay of EUR 83 million in 2004 (EUR 2 million in Q4 2004).

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Gross Margin Drivers

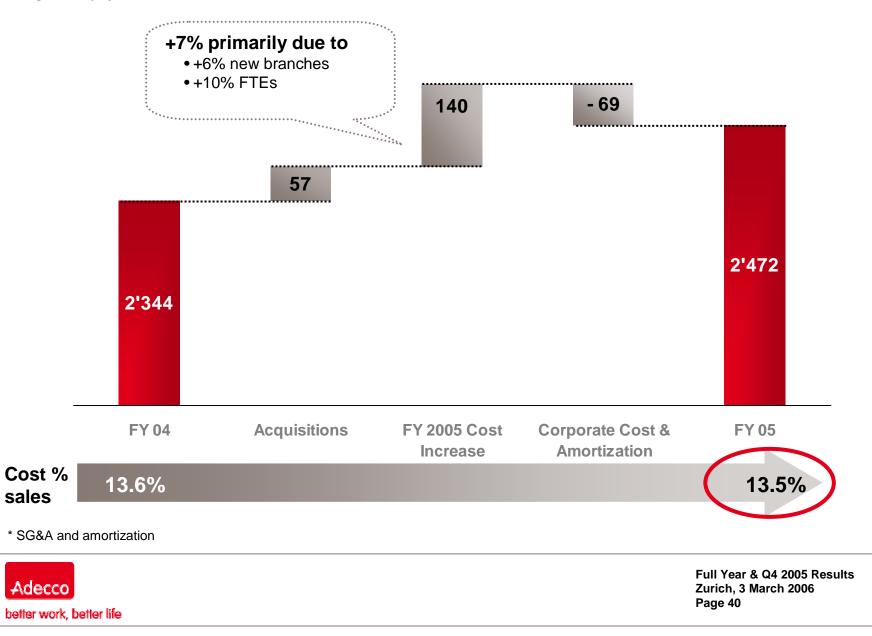




FY 2005

FY 2004

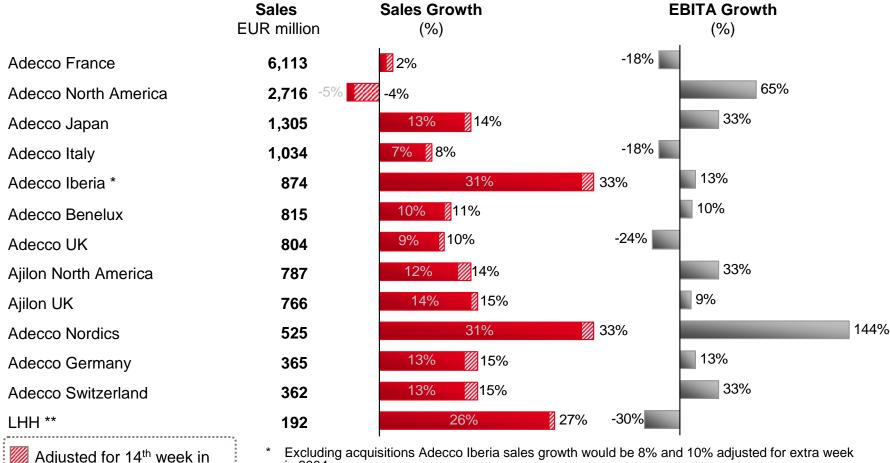
FY Cost Base Movement *



Sales and EBITA Growth at Major Business Units

in constant currency

FY 2005 vs FY 2004



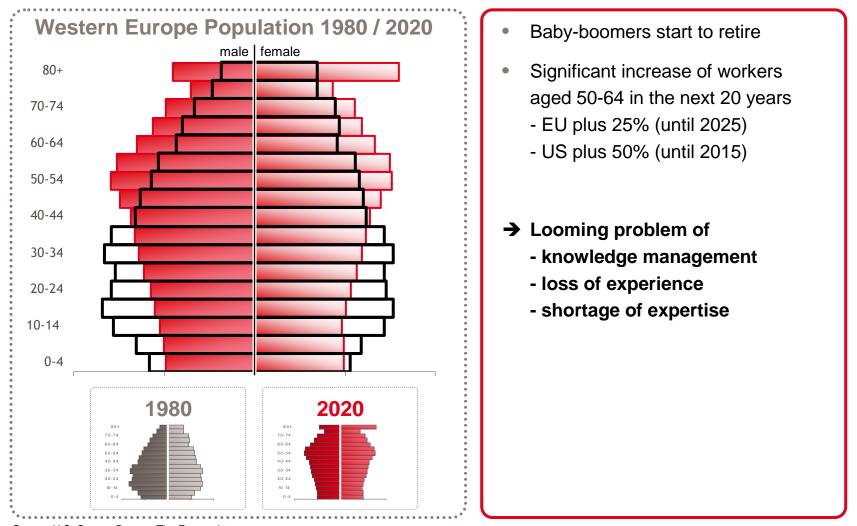
in 2004

Excluding acquisitions LHH sales growth would be -12% and -12% adjusted for extra week in 2004 **



2004 for comparability

Long-term Market Growth Drivers – Aging Population



Source: U.S. Census Bureau, The Economist

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Trading Update (Adecco Group)

800,000 200,000 750,000 180,000 700,000 160,000 650,000 140,000 600,000 120,000 550,000 100,000 500,000 Dec Jan Feb Aug Sep Oct Nov Ma Dec Oct Nov Mar Apr Jun Jan Aug Sep Jul Feb Mar Apr Ma Jun Jul -2004 ____2005 -2005





Client Base

Growth Engines by Business Line Full Year 2005

