

Q2 2007 Results

Glattbrugg, August 10, 2007

Disclaimer

Forward-looking statements

Information in this release may involve guidance, expectations, beliefs, plans, intentions or strategies regarding the future. These forward-looking statements involve risks and uncertainties. All forward-looking statements included in this release are based on information available to Adecco S.A. as of the date of this release, and we assume no duty to update any such forward-looking statements. The forward-looking statements in this release are not guarantees of future performance and actual results could differ materially from our current expectations. Numerous factors could cause or contribute to such differences. Factors that could affect the Company's forward-looking statements include, among other things: global GDP trends and the demand for temporary work; changes in regulation of temporary work; intense competition in the markets in which the Company competes; changes in the Company's ability to attract and retain qualified temporary personnel; the resolution of the French anti-trust investigation and the resolution of the US class action; and any adverse developments in existing commercial relationships, disputes or legal and tax proceedings.



Today's agenda

Operational review Dieter Scheiff

Financial review Dominik de Daniel

Outlook Dieter Scheiff

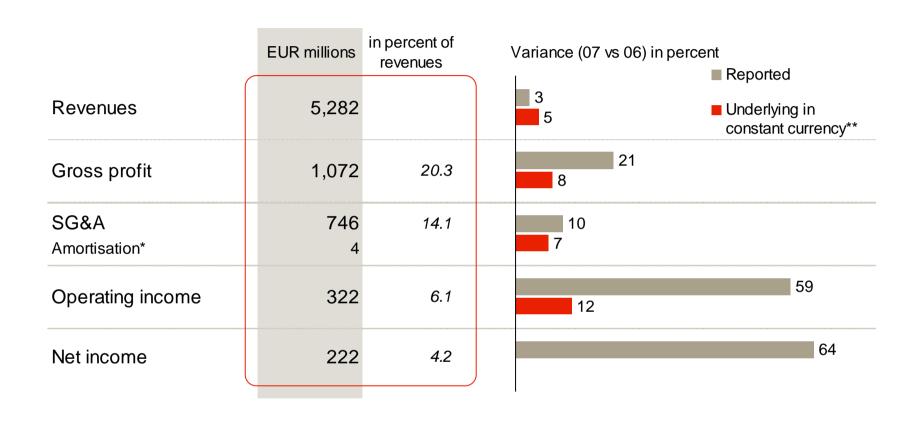


Operational review

Dieter Scheiff, Group CEO



Q2 2007 results summary

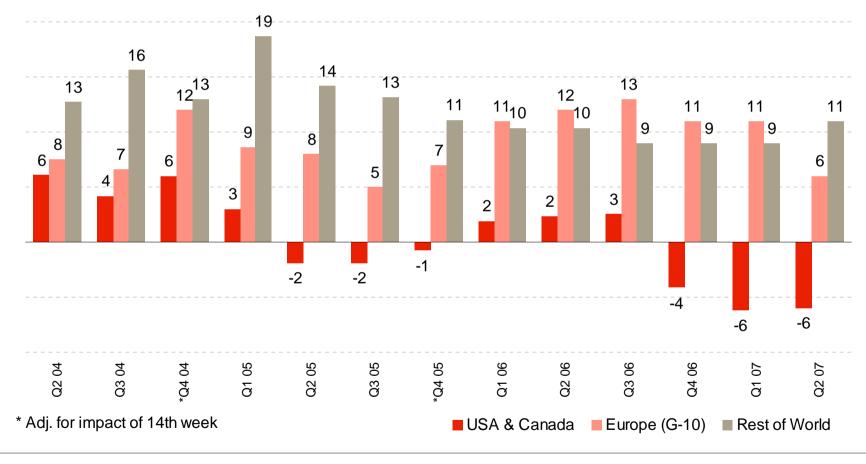


- Amortisation of intangibles of EUR 4 million for Q2 2007 compares to EUR 3 million in Q2 2006.
- ** Underlying is a non US GAAP measure and excludes the impact of a modified calculation of French social charges for 2006 and H1 2007, which fully positively impacted Q2 2007 with EUR 144 million on gross profit, EUR 101 million on operating income and EUR 66 million on net income.



Regions revenue growth

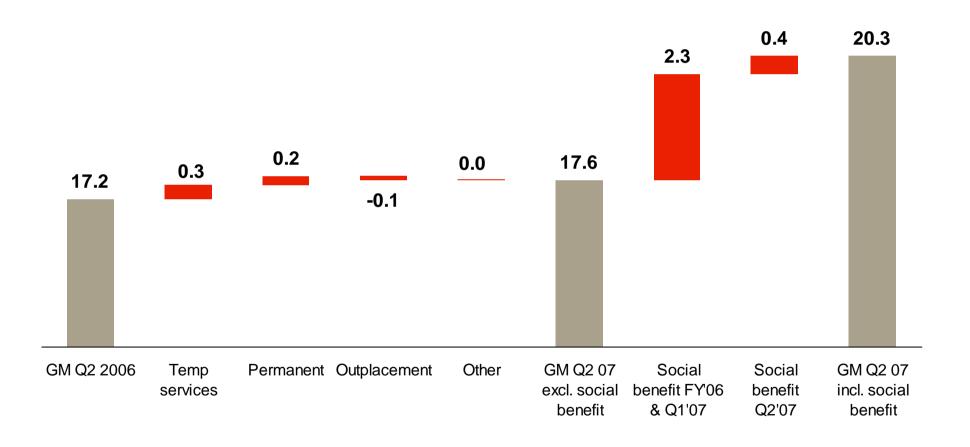
Organic year-on-year growth in percent





Gross margin drivers

In percent of revenues





Revenues and revenue growth by business lines

Q2 2007 vs. Q2 2006 in constant currencies

| | Revenues* EUR millions | Revenues growth in percent | |
|--|---------------------------|----------------------------|----------|
| Office Industrial | 1,181 2,872 | 4 | |
| Information Technology Engineering & Technical Finance & Legal Medical & Science | 350 238 149 59 | 4 8 5 | |
| Sales, Marketing & Events Human Capital Solutions | 95 61 | 16 | |
| Emerging Markets** Adecco Group | 277 5,282 | 5 | <u>d</u> |

^{*} Breakdown of revenues is based on dedicated branches. In Q2, revenues increased organically in Office by 4%; Information Technology by 2%; Engineering & Technical by 6%; Medical & Science by 11%.

^{**} Emerging Markets excluding professional business lines.

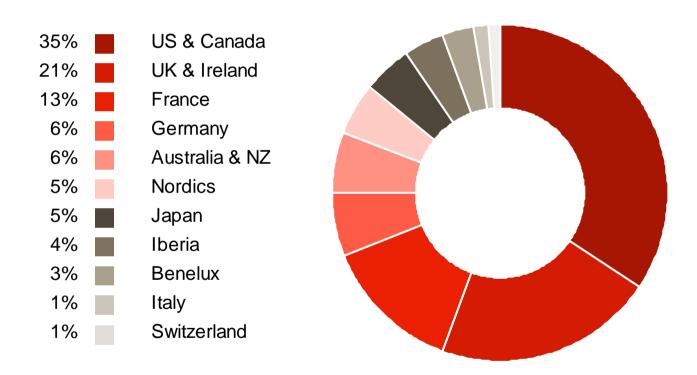


Q2 2007 professional business lines

Based on dedicated branches



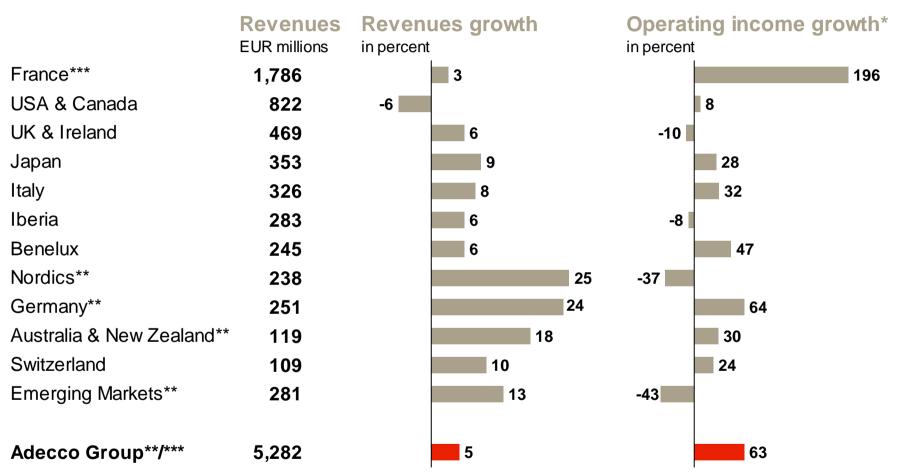
Total professional business lines revenues by geographies in percent





Revenues and operating income growth in geographies

Q2 2007 vs. Q2 2006 in constant currencies



^{*} Contribution (Operating income before amortisation) on operating unit level

^{***} Underlying operating income increase in France 28% and in the Adecco Group 11% organically



^{**} In Q2 2007 revenues increased organically in Nordics by 21%; Germany by 23%: Australia & NZ by 11%; EM by 13% and Adecco Group by 5%.

FranceFinancial performance since Q1 2006, organically

| | Q1 2006 | Q2 2006 | Q3 2006 | Q4 2006* | Q1 2007 | Q2 2007* |
|---|---------|---------|---------|----------|---------|----------|
| Sales growth (adj. for business days) | 2% | 10% | 9% | 7% | 9% | 3% |
| Market growth (Turnover, adj. for business days, PRISME) | 5% | 8% | 8% | 7% | 10% | 8% |
| Gross margin Δ | -20 bps | -60 bps | -30 bps | -10 bps | 0 bps | +70 bps |
| SG&A % ∆ | 30 bps | -30 bps | -30 bps | -30 bps | -30 bps | -10 bps |
| Operating margin Δ | -50 bps | -30 bps | -0 bps | +20 bps | +30 bps | +80 bps |
| DSO Δ | 0 days | 0 days | 0 days | 0 days | -1 days | -2 days |

Development since Q1 2006

below market growth

- ▶ focus on value
- gross margin deterioration
- ► significant improvement
- costs growing faster than sales
- ► further operating leverage

 $^{^{\}star}$ adjusted for Δ in estimates of payroll provisions and excluding social charge benefit



Financial review

Dominik de Daniel, Group CFO

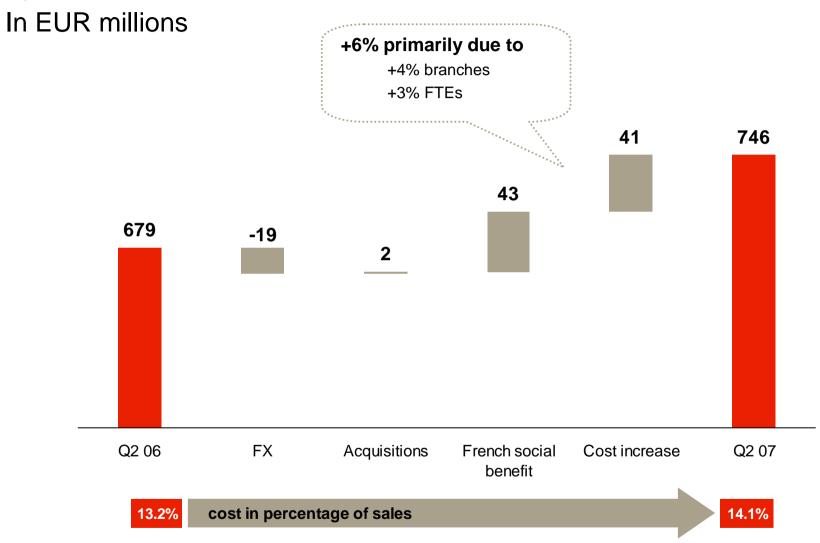


Q2 2007 reconciliation of profit & loss statementIn EUR millions

| | Q2 2007 | French social | French social | Q2 2007 Underlying | Q2 2006 | Variance % | |
|---|----------|-----------------------------|--------------------|-----------------------|---------|------------|----------------------|
| | Reported | benefit 2006 and Q1 2007 | benefit Q2 2007 | | | EUR | Constant Currency |
| Revenues | 5,282 | | | 5,282 | 5,133 | 3% | 5% |
| Direct costs of services | (4,210) | 121 | 23 | (4,354) | (4,249) | | |
| Gross profit | 1,072 | 121 | 23 | 928 | 884 | 5% | 8% |
| Gross margin | 20.3% | | | 17.6% | 17.2% | | |
| Selling, general and administrative expenses | (746) | (36) | (7) | (703) | (679) | 4% | 7% |
| As a percentage of revenues | 14.1% | | | 13.3% | 13.2% | | |
| Amortisation of intangible assets | (4) | | | (4) | (3) | | |
| Operating income | 322 | 85 | 16 | 221 | 202 | 9% | 12% |
| Operating income margin | 6.1% | | | 4.2% | 3.9% | | |
| Interest expense | (13) | | | (13) | (12) | | |
| Other income/(expenses), net | 10 | | | 10 | 3 | | |
| Income before income taxes and minority interests | 319 | 85 | 16 | 218 | 193 | 13% | |
| Provision for income taxes | (94) | (30) | (5) | (59) | (56) | | |
| Income applicable to minority interests | (3) | | | (3) | (2) | | |
| Net income | 222 | 55 | 11 | 156 | 135 | 15% | |
| Net income margin | 4.2% | | | 3.0% | 2.6% | | |



Q2 2007 SG&A movement





Balance sheets

In EUR millions

| | June 30 2007 | Dec 31 2006 |
|--|-----------------|----------------|
| Assets | | |
| Cash and short-term investments | 1,134 | 888 |
| Trade accounts receivable, net | 4,035 | 3,846 |
| Other current assets* | 335 | 311 |
| Property, equipment, and leasehold improvements, net | 223 | 229 |
| Other assets* | 324 | 357 |
| Goodwill and intangibles, net | 2,054 | 2,051 |
| Total assets | 8,105 | 7,682 |
| Liabilities and shareholders' equity | | |
| Accounts payable and accrued expenses* | 3,518 | 3,544 |
| Short- and long-term debt | 1,444 | 1,444 |
| Other liabilities* | 375 | 187 |
| Minority interests | 27 | 41 |
| Shareholders' equity | 2,741 | 2,466 |
| Total liabilities and shareholders' equity | 8,105 | 7,682 |
| Net Debt** | 310 | 556 |

^{*} As a result of the adoption of FIN 48 on January 1, 2007, an amount of EUR 164 and EUR 73, and EUR (6) of unrecognised income tax benefits, previously reported in "accounts payable and accrued expenses", have been reclassified to "other liabilities" and "other assets" and "other current assets" respectively.

^{**} Net debt is a non-US GAAP measure and comprises short-term and long-term debt less cash and cash equivalents and short-term investments.



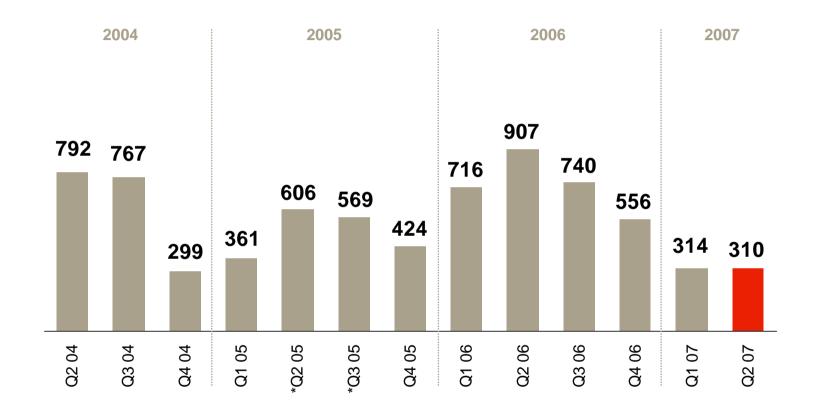
Cash-flow statements

In EUR millions

| | H1 2007 | H1 2006 |
|--|---------|---------|
| Consolidated statements of cash flows | | |
| Net income | 355 | 235 |
| Adjustments to reconcile net income to cash flows from operating activities: | | |
| Depreciation and amortisation | 52 | 51 |
| - Other charges | 18 | 28 |
| Changes in operating assets and liabilities, net of acquisitions: | | |
| Trade accounts receivable | (209) | (250) |
| Accounts payable and accrued expenses | 178 | 168 |
| - Other assets and liabilities | | 9 |
| Cash flows from operating activities | 394 | 241 |
| Cash flows from/(used in) investing activities | | (256) |
| Cash flows from/(used in) financing activities | | 97 |
| Effect of exchange rate changes on cash | | (7) |
| Net increase in cash and cash equivalents | | 75 |



Financial strength - net debt development since Q2 2004 Net debt in EUR millions



^{*} Includes off balance sheet debt (Q2 2005 EUR 14m; Q3 2005 EUR 1m - both relating to Humangroup sale of receivables).



Outlook

Dieter Scheiff, Group CEO



Two approaches

general skilled

professional skilled

expertise

 Selling a 'commodity' through specialized solutions • Experts talk to experts

continuous relationships

- Attract and retain those motivated to work
- Provide serial assignments
- Client-driven training

 Attract and retain professionals

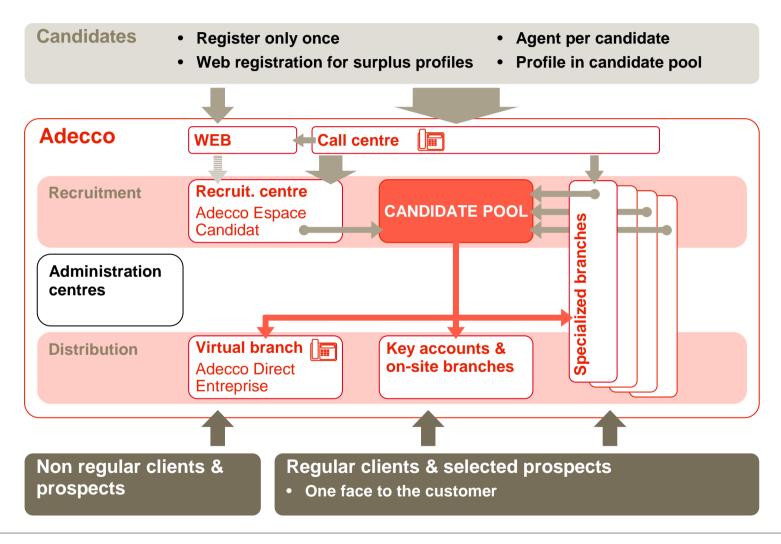
- Provide challenging serial projects
- Enhance their skills through continuous learning

'expert' solutions, maintaining cost leadership 'expert' quality, delivering higher gross margins



How to further improve profitability

Recruitment & distribution pilot in France





Targets

| | Until 2009 in percent |
|----------------|--------------------------|
| Revenue growth | 7 - 9 p.a. |
| EBITA margin | > 5 |
| ROCE | > 25 |

ROCE: (Operating profit – 30% income tax) / average invested capital Invested capital = Assets – liabilities, excluding cash and interest-bearing liabilities



Thank you

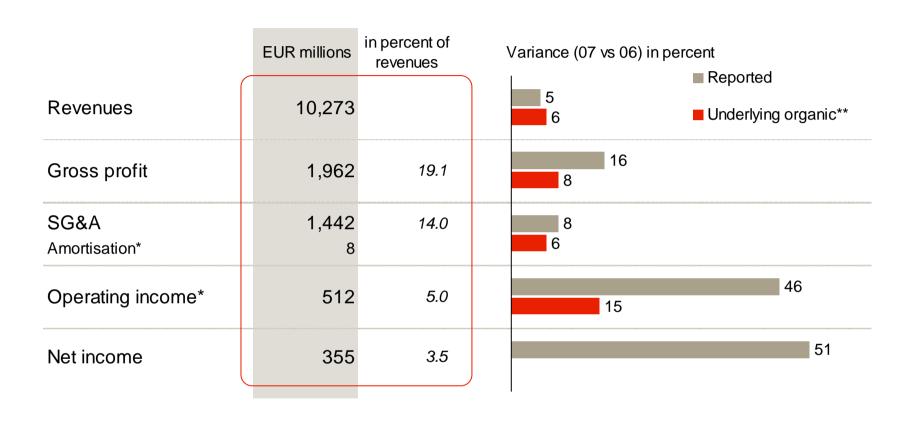
Question and answer session



Appendix



H1 2007 results summary

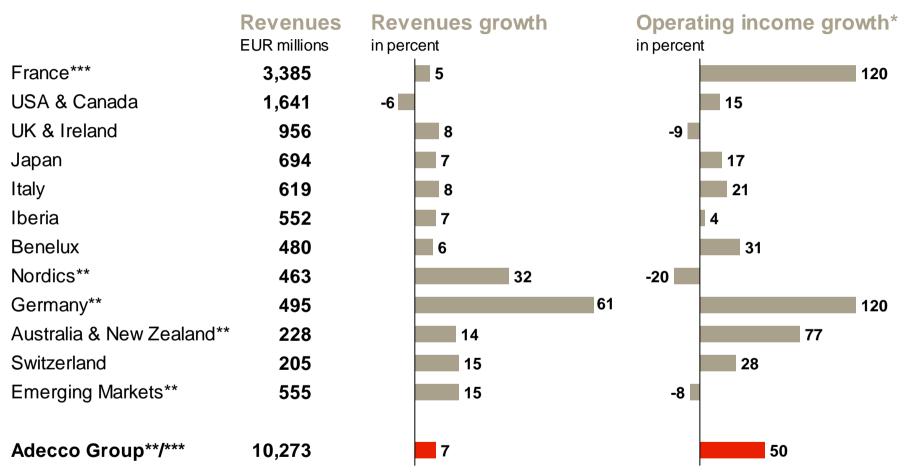


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- ** Underlying organic is a non US GAAP measure and excludes the impact of a modified calculation of French social charges for 2006 and H1 2007, which fully positively impacted Q2 2007 with EUR 144 million on gross profit, EUR 101 million on operating income and EUR 66 million on net income as well as currency and acquisitions.



Revenues and operating income growth in geographies

H1 2007 vs. H1 2006 in constant currencies



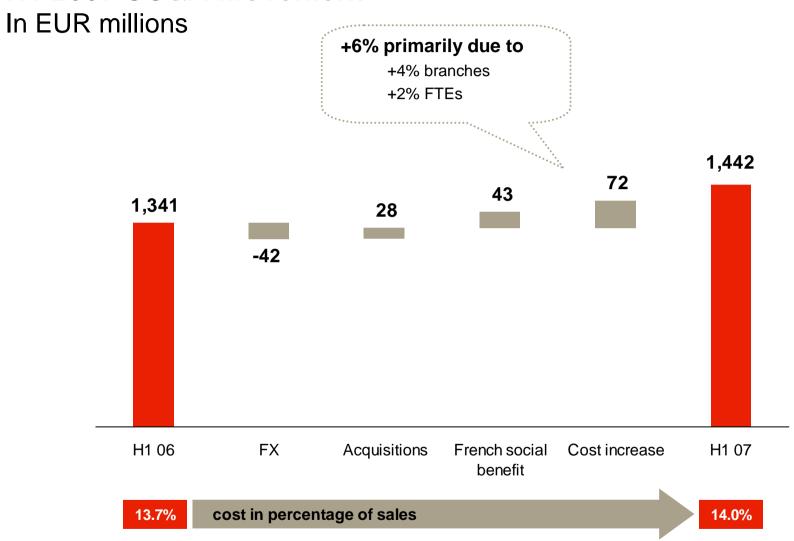
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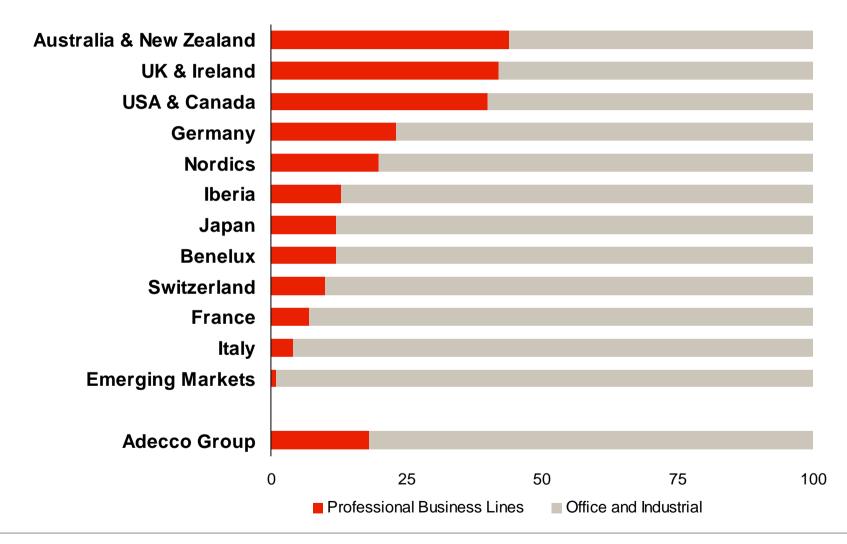
H1 2007 SG&A movement





Revenues - Office and Industrial vs. Professional business lines

In percent, based on dedicated branches in Q2 2007





Pay rates of Office, IT F&L and E&T vs. Industrial

FY 2006 numbers, Industrial = 100

